Incitāre
Beris Gwynne & Associates

INCITĀRE INTERNATIONAL SRI LANKA



ACTIVITY REPORT 2025

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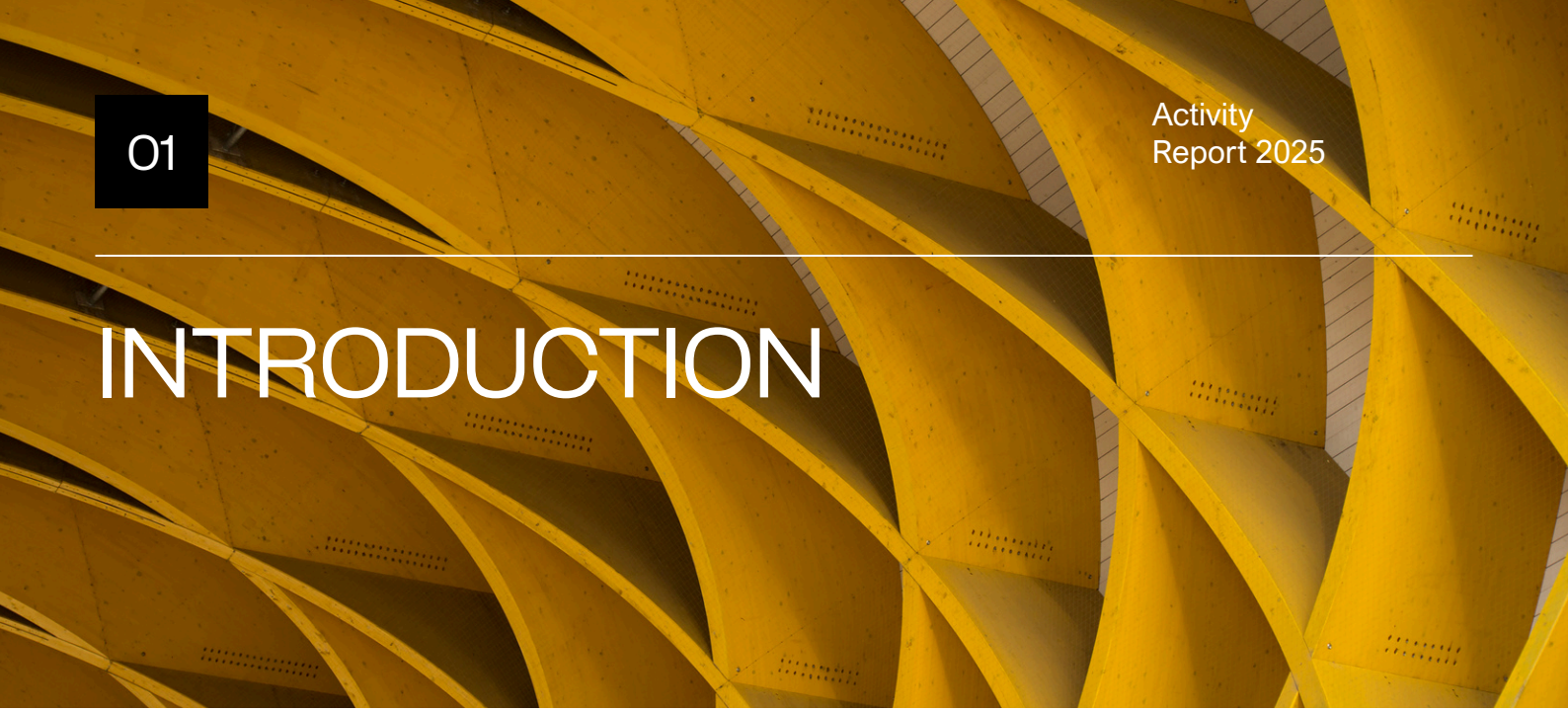
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INTRODUCTION

Advancing economic resilience, climate adaptation and systems transformation

Established in 2024, Incitare (Pvt.) Ltd. Sri Lanka was shaped in response to a rapidly changing development and investment landscape in which traditional growth models, fragmented projects, and short-term funding cycles were no longer sufficient to address accelerating climate risk, social vulnerability, and economic instability.

Incitare's mission is to enable locally anchored, climate-resilient and economically viable solutions that strengthen livelihoods, build adaptive capacity, and translate innovation into investable, scalable impact. The work is grounded in a systems perspective that recognises the interdependence between climate resilience, food and energy security, skills development, technology localisation, and inclusive access to economic opportunity.

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BUILDING A NATIONAL PLATFORM FOR ECONOMIC RESILIENCE AND INNOVATION

A major milestone in Incitare Sri Lanka's inaugural year was the convening of a national, cross-sector dialogue titled "Collaborating for Economic Resilience", held on 20 March 2025 at the National Youth Corps (NYC) Head Office in Colombo.

This forum was designed as a problem-solving platform rather than a conventional conference. It brought together public institutions, development partners, technical agencies and practitioners to explore how Sri Lanka can accelerate recovery and future-proof its economy through:

- ·climate-positive productive infrastructure,
- ·youth-led enterprise development,
- ·technology localisation, and
- ·new public-private-impact partnerships.

The dialogue was honoured by the presence of H.E. Mr. Olivier Praz, Deputy Ambassador of Switzerland to Sri Lanka, and senior representatives from the National Youth Corps, National Livestock Development Board, National Institute of Plantation Management, Export Development Board, Ministry of Social Empowerment and Welfare, Gampaha Wickramarachchi University of Indigenous Medicine and other key national institutions.

The discussion highlighted a shared strategic priority: moving from fragmented training and grant-based interventions towards integrated livelihood and enterprise pathways that link skills development, technology access, markets and finance. Particular emphasis was placed on rural and youth populations, whose economic inclusion is central to long-term national stability, social cohesion and recovery.



FROM DIALOGUE TO DELIVERY

Enabling productive, climate-resilient livelihoods

Following the outcomes of this national engagement, Incitare entered into a Memorandum of Understanding with the National Youth Corps to introduce solar bakery technology as a productive livelihood and training asset.

Two solar bakery ovens were donated and deployed, marking the first introduction of this technology in Sri Lanka.

This initiative represents a shift away from small-scale demonstration projects towards productive, income-generating clean energy infrastructure that can support enterprise development, skills training and local food value chains. The technology directly replaces fossil-fuel-based baking solutions while enabling youth-led and community-based micro-enterprises.

The intervention is intentionally designed as a replicable enterprise and training model, capable of being scaled and financed through blended and impact-investment mechanisms as part of broader economic recovery and resilience strategies.

STRENGTHENING LOCAL INNOVATION AND TECHNOLOGY LOCALISATION

To address the structural barriers associated with imported technologies and high unit costs, Incitare signed a second Memorandum of Understanding with GIZ Sri Lanka, establishing GIZ as a bridging partner between Germantec and Incitare.

This partnership focuses on the development of a locally manufacturable, low-cost and technologically advanced solar oven, using Sri Lankan materials and indigenous technical knowledge wherever possible.

The objective is to build domestic innovation and manufacturing capability, reduce dependency on imports, strengthen supply-chain resilience and support local skills development in renewable energy technologies. This localisation approach directly supports long-term affordability, market uptake and national technology capacity.



EXTENDING INCLUSIVE LIVELIHOOD PATHWAYS

A third Memorandum of Understanding, signed on 29 April 2025 between Incitare, the National Youth Corps and the Department of Samurdhi under the Ministry of Social Empowerment and Welfare, formalised institutional collaboration to extend these livelihood and enterprise models to economically vulnerable communities.

This partnership links renewable-energy-enabled enterprise development with existing social protection and empowerment mechanisms, ensuring that climate-positive economic opportunities reach households most exposed to income volatility, food insecurity and climate shocks.

CAPACITY BUILDING AND OPERATIONAL DEPLOYMENT

In May 2025, Incitare financed the purchase of two solar bakery ovens for donation to the National Youth Corps and Germantec. Delivery was completed in September 2025.

In October 2025, a Swiss technical trainer was deployed to Sri Lanka to conduct training-of-trainers programmes and to oversee the installation and commissioning of the ovens in Dambulla and Kilinochchi. These activities strengthened institutional capacity, technical competencies and local ownership of the technology, while enabling the integration of renewable energy systems into vocational and enterprise training curricula.

QUALITY ASSURANCE, GOVERNANCE AND DELIVERY INTEGRITY

During implementation, contractual and quality non-compliance issues were identified with the Swiss technology supplier. In response, in November 2025 Incitare undertook on-site investigations, engaged directly with delivery partners and assessed operational performance, including a visit to the Germantec facility in Kilinochchi.

This intervention reflects Incitare's commitment to delivery integrity, responsible procurement, technical due diligence and accountability to public and institutional partners, which are critical foundations for building credible pipelines of investable and scalable climate and development solutions.

POSITIONING FOR IMPACT INVESTMENT AND SYSTEMS-LEVEL FINANCING

In November 2025, Incitare leadership met with the Resident Representative of UNDP Sri Lanka, Ms Azusa Kubota, to explore opportunities for impact-oriented and blended finance approaches aligned with Sri Lanka’s sustainable development and resilience priorities.

These discussions form part of Incitare’s broader strategy to move beyond project financing towards structured investment pathways capable of mobilising private and public capital for climate adaptation, clean technology deployment and inclusive enterprise development.



CLIMATE RISK AS AN OPERATIONAL REALITY

Several planned institutional engagements during this period were postponed or cancelled due to the impacts of Cyclone Ditwah. This disruption underscored, in real time, the operational, economic and social consequences of climate-related shocks and reinforced the urgency of embedding adaptive, climate-resilient development models into Sri Lanka’s recovery and investment strategies.

For Incitare, climate resilience is not a thematic objective, it is a core delivery requirement. Incitare’s programmes are therefore designed to reduce exposure to climate risk, diversify income sources, and strengthen the capacity of communities and institutions to withstand and recover from future shocks.

FINANCIAL STATEMENTS

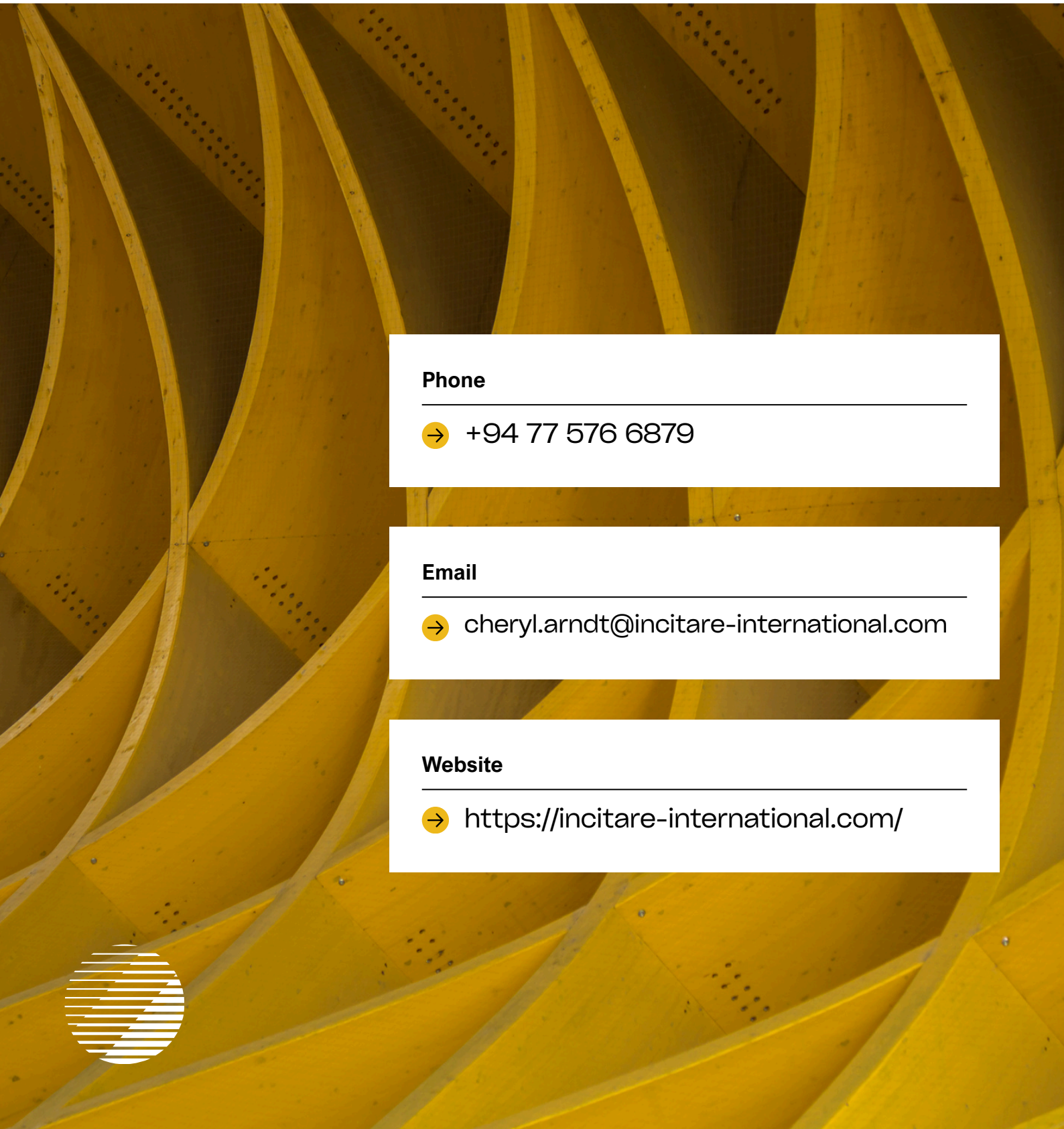
Through its first year of operations, Incitare Sri Lanka has established itself as a bridge-building platform connecting government institutions, development partners, technology providers and emerging impact investors.

Our approach prioritises:

- productive and investable clean-technology applications,
- youth-centred and community-anchored enterprise pathways,
- technology localisation and innovation capacity, and
- multi-institutional delivery frameworks capable of supporting scale.

Category	Estimated Cost (LKR)	Notes
Customs Clearance for Solar Ovens	LKR 1,200,000	Optimised via reduced volume or negotiated fees
Transportation (to Moratuwa & Dambulla)	LKR 1,200,000	Limited to essential transfers
Press Releases & Outreach Activities	LKR 600,000	Digital outreach, local press coverage, community flyers & banners
Bakery Kitchen Setup (Utensils & Storage)	LKR 1,000,000	Basic setup using cost-effective local materials and equipment
Launch Event (Mid-July)	LKR 700,000	Modest venue, refreshments, local partners, community-focused
Train-the-Trainer Programme (3 Weeks – Dambulla)	LKR 1,000,000	Shortened scope, local trainers, shared lodging, simplified logistics
Miscellaneous / Contingency	LKR 300,000	Covers minor unexpected expenses and inflation margin
Total Budget	**LKR 6,000,000**	

CONTACT US



Phone

+94 77 576 6879

Email

cheryl.arndt@incitare-international.com

Website

https://incitare-international.com/